



## Hutchison Ports (UK)

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### TO WHOM IT MAY CONCERN

Dear Sir or Madam

#### RE: Enhanced Break Bulk and Heavy Lift Services at Port of Felixstowe

I am pleased to inform you that following the purchase of new equipment we have been able to increase the lifting capacity of our ship to shore cranes across all the berths.

Please find enclosed a leaflet, which indicates our revised lifting capacities split by berth and the associated ship to shore cranes. This is the total gross weight including lifting beam, wires/shackles etc, which will vary due to the size/dimensions of the cargo.

We have simplified the booking process for cargo within certain parameters using a standard booking form, copy attached. A further copy can be found on our website under Commercial Dept. information. We will investigate the possibility of making this interactive with drop down options and the ability to attach photos and drawings etc. I will send a further update if this has been achievable.

Larger and heavier cargoes will require additional advance information, such as lifting point positions, lift plans etc and if intended to load on-deck or under-deck. Please also refer to the diagram, which indicates the outreach of the ship to shore cranes when used in heavy lift mode.

Our service also extends to receiving heavy cargo or out of gauge items for subsequent loading to flat/platform containers including lashing and securing to make ready for shipment. (or vice versa for import cargoes requiring transfer to road transport).

Cargoes up to 65 tonne will be classified as 'standard' break-bulk whilst lifts over 65 tonnes will be classified as 'super heavy' break-bulk. This new category will incur a higher charge and is detailed in our published tariff and should be considered as non-contract. This change is issued as an addendum to our published tariff and is effective from the date of this letter.

If you would like to discuss any technical aspects please contact our Operational Development and Support Manager Mr Darren Dadswell Tel No 01394 602798.

Please contact myself for quotes for handling break-bulk and heavy lifts including the consolidation of cargoes.

Yours sincerely

John Moore.  
HPUK Commercial Manager – Landside Operations

Encl: